Education Commissioning

1. Introduction.
This leaflet introduces the NESC Education Commissioning Team, describes our role and explains the commissioning and contract management framework that supports and underpins our relationships with Education Providers, NHS Trusts, Primary Care Trusts and other health and social care bodies including the private sector.

2. NHS Education South Central (NESC).
NESC is the new operational arm of South Central Strategic Health Authority (SHA) which ensures integration of education and workforce development and brings together the functions of the predecessor Deaneries and Workforce Development Directorates within the former Hampshire and Isle of Wight and Thames Valley. NESC, in partnership with the NHS, Education Providers and the Private, Voluntary and Independent Sector, will both commission and deliver high quality education, training and learning opportunities across NHS South Central, with a particular emphasis on workplace, practice-based education and the development of multi-disciplinary teams.

3. The Overall Function of the Education Commissioning Team.
The Team is responsible for commissioning undergraduate education for all professional groups. The team also commissions a range post-registration training. The annual education contract portfolio for non-HEFCE (Higher Education Funding Council for England) funded programmes is valued at just under £50 million and is sourced from the Multi-professional Education and Training Levy (MPET). The aim of the team is to commission and educate outstanding healthcare workers who are well trained, flexible and competent to meet changing public and patient needs in an increasingly cost conscious environment. As at 1 January 2008, the team has a portfolio of 45 contracts with Higher Education Institutions and other Education Providers.

Partnership working is integral to the work of the Team. As well as further developing its relationships with its external stakeholders, the Education Commissioning team works in close collaboration with the wider SHA (workforce redesign, workforce planning, Clinical Standards and Public Health portfolios) to ensure key SHA and NESC objectives are met. These include the patient safety and satisfaction agenda, targets such as the 18 week wait, the shift in services from secondary to primary care, supporting the urgent care workforce agenda and addressing the workforce implications brought about by the European Working Time Directive. The Team also works closely with the NESC Quality Team with regards to the quality agenda, the Innovation, Development and Wider Workforce Team regarding the education development agenda and with the Directly Managed Programme Teams where integration and harmonization can lead to new and dynamic multi-professional approaches to education and training.

The business of the education commissioning team is cyclical in nature and reflects: -
- SHAs medium to long-term strategic objectives and aspirations
- SHA and NESC’s annual business plans
- Annual Financial cycle
- World Class Commissioning Principles


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<thead>
<tr>
<th>Objective (Linked to relevant SHA and Workforce and Organization Development Portfolio Objectives)</th>
<th>Deadline</th>
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<tr>
<td>At least 95% of all relevant contracts have migrated to national benchmark prices</td>
<td>31March 2008</td>
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<td>Develop and finalise the Learning and Development Agreement</td>
<td>31March 2008</td>
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<td>Develop a range of measures with HEIs to reduce attrition rates and be in national top quartile</td>
<td>31March 2008</td>
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<td>Develop a tool by which employer satisfaction is measured</td>
<td>31March 2007</td>
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<td>Utilise interim workforce plan to shape 08/09 commissioning numbers</td>
<td>20June 2007</td>
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<td>Consult and agree 08/09 commissioning numbers</td>
<td>31December 2007</td>
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<td>Set up quarterly meetings with all Trusts and PCTs to ensure close partnership planning with the service is in place</td>
<td>31March 2008</td>
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5. **Education Commissioning Performance Management Framework.**
   This can be described as having 4, interrelated stages which are depicted in Diagram below: -
   - Demand Analysis/Planning
   - Contract Development/Award
   - Performance Management of awarded contracts
   - Review

   **SPECIFICATIONS**
   - Quality
   - Activity
   - Financial

   **Performance Management**
   - Contract Monitoring Dataset
   - Trainee Name/Numbers
   - Other Analysis Reports e.g. attrition/first post stats/mentors
   - Terms of Reference
   - Frequency/Timetable
   - Stakeholder Engagement
   - Performance against agreed standards
   - Frequency of Monitoring
   - Monthly, Quarterly, Biannual
   - Payments Schedule
   - Monthly, Quarterly, Biannual
   - REVIEW
     - Performance Review and Annual Reassessment of Demand to inform future commissioning/investment intentions
Summary

We look forward very much to working with you in partnership that our local NHS has a fit for purpose workforce, which is skilled and competent to meet the health care needs of our local population.

“If you always do, what you have always done, then you will always get what you have always got” We would like to receive feedback from you on any aspect of our commissioning strategy from the courses we commission to the impact this has on patient care. Please contact us via this webpage or by phone: 01635 275544.

Lesley Sheldon

Interim Head of Education Commissioning
# EDUCATION COMMISSIONING TEAM CONTACT DETAILS

**Mailing Address:** 1st Floor Rivergate House, Newbury Business Park, London Road, Newbury, RG14 2PZ.  
**Rivergate office extension numbers should be prefixed with 01635 27 XXXX.**  
**E-Mail addresses should be firstname.surname with suffix @southcentral.nhs.uk**

<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
<th>Office Extension Numbers</th>
<th>Mobile Numbers</th>
<th>Portfolio</th>
<th>Trust Links</th>
<th>University Link</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lesley Sheldon</td>
<td>Interim Head of Education Commissioning</td>
<td>5544</td>
<td>07825448231</td>
<td>Health care Scientists, Pharmacy, Dental Therapists and Nurses, Clinical Psychology, Child Psychotherapy, Emergency Care Practice</td>
<td>Southampton University Hospitals NHS Trust, South Central Ambulance Service NHS Trust</td>
<td></td>
</tr>
<tr>
<td>Richard Billings</td>
<td>Education Commissioning Manager</td>
<td>5647</td>
<td>07825448184</td>
<td>Health care Scientists, Pharmacy, Dental Therapists and Nurses, Clinical Psychology, Child Psychotherapy, Emergency Care Practice</td>
<td>Buckinghamshire Hospitals NHS Trust, Buckinghamshire PCT, Milton Keynes Hospital NHS Foundation Trust, Milton Keynes PCT</td>
<td>HCS education providers.</td>
</tr>
<tr>
<td>Elaine Bowden</td>
<td>Education Commissioning Manager</td>
<td>5648</td>
<td>07825448163</td>
<td>Allied Health Professions (North of Health Economy), Community Workforce, CPD Review, Non-medical Prescribing, Attrition project, Speech and Language Therapy</td>
<td>Berkshire East PCT, Berkshire Healthcare NHS Foundation Trust, Berkshire West PCT, Heatherwood and Wexham Park Hospitals NHS Foundation Trust, Royal Berkshire NHS Foundation Trust</td>
<td>Coventry Hertfordshire</td>
</tr>
<tr>
<td>Jill Kirkwood</td>
<td>Assistant Education Commissioning Manager</td>
<td>5528</td>
<td>-</td>
<td>Information Data, First Post Recruitment, Media and Data requests, Attrition project</td>
<td>Nuffield Orthopaedic Centre NHS Trust, Oxford Radcliffe Hospitals NHS Trust, Oxfordshire PCT, Oxfordshire and Buckinghamshire Mental Health Partnership NHS Trust, The Ridgeway Partnership Trust</td>
<td>Oxford Brookes Thames Valley Bedfordshire Northampton</td>
</tr>
<tr>
<td>Mark Statham</td>
<td>Education Commissioning Manager</td>
<td>5546</td>
<td>07285448230</td>
<td>Pre-reg and PQ Nursing and Midwifery (North of Health Economy), Learning Disabilities, Assistant Practice, Psychosocial Intervention (Thorn)</td>
<td>Nuffield Orthopaedic Centre NHS Trust, Oxford Radcliffe Hospitals NHS Trust, Oxfordshire PCT, Oxfordshire and Buckinghamshire Mental Health Partnership NHS Trust, The Ridgeway Partnership Trust</td>
<td>Oxford Brookes Thames Valley Bedfordshire Northampton</td>
</tr>
<tr>
<td>Sarah White</td>
<td>Education Commissioning Projects Manager</td>
<td>5547</td>
<td>07825448233</td>
<td>Budget and Finance Management, Salary Support, Midwifery, Psychosocial Interventions (Thorn)</td>
<td>Southampton University Hospitals NHS Trust, South Central Ambulance Service NHS Trust</td>
<td>Bournemouth</td>
</tr>
<tr>
<td>Jan Zietara</td>
<td>Education Commissioning Manager</td>
<td>5545</td>
<td>07825448232</td>
<td>Allied Health Professions (South of Health Economy), Dental Therapists and Nurses, Operating Department Practice (South of Health Economy), Emergency Care Practice, Foundation Degrees – Uni. Of Portsmouth, The Learning and Development Agreement, SIFT (Funding to support medical students)</td>
<td>Hampshire PCT, Isle of Wight NHS PCT, Portsmouth Hospitals NHS Trust, Portsmouth PCT</td>
<td>Portsmouth</td>
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